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Creating Insanely Loyal and Happy Clients Requires Focus on Fundamentals. Marketing books are like languages; you can hear the same thing over and over a million different ways, but it won't click until you read the one that you understand. And this is what *And the Clients Went Wild* is like. There is nothing in this book that you haven't seen before; nothing you didn't know; nothing that you haven't been told – and everything you need to think, do and say.

Review of *And the Clients Went Wild* - Small Business Trends

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*And The Clients Went Wild*

*And the Clients Went Wild!* gives you the tools to take an eclectic approach and pick the best, most wildly successful marketing methods – traditional, online, or both – to win at a given marketing goal. And, whether by means of Facebook, Twitter, streaming video, or by old-fashioned word of mouth, public relations, or personal sales skill, the goal is to win, right?

...*And the Clients Went Wild!*, Revised and Updated: How ...

The principles are: 1) What are you doing that no one else is doing? You must build client/customer delight through differentiation. 2) Focus your marketing on benefits, results and a call to action. The client only cares about what's in it for them. 3) Go viral. Create memorable impactful messages that are worthy of being passed along.

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...and the *Clients Went Wild!*: How Savvy Professionals Win ...

When you think of a great business, you often think of its clients. They're not just happy customers; they're raving fans who'll take time out of their day to tell you or anyone within range just how much they love that business. They'll line up before dawn for its latest product offering, create buzz, and treat the brand as a personal status symbol.

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Perfect clients" are those who will pay for the full value of your product or services, rave about what you do, and go wild for anything that you offer. Lots of businesses have good clients, but only an elite few have passionate, loyal, vocal clients. This type of client is one that not only keeps coming back for more, but also finds the need to share you with family, friends, and even strangers.

1. Executive Summary - ... *And the Clients Went Wild!*: How ...

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Maribeth has written 7 books including the bestsellers ...And The Clients Went Wild! (Wiley), and The Connectors (Wiley). She has also written a book with her daughter, The Engaging Child: Raising Children to Speak, Write, and Have Relationship Skills Beyond Technology.

Maribeth Kuzmeski: And the Clients Went Wild! Positioning ...

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